

North Dakota Department of Transportation

DBE NEWSLETTER

— For the March 6, 2020 Bid Letting —

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NORTH
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Quick Tips!

Project Solutions Inc., your DBE supportive services provider, we are continually developing learning opportunities available to you through in-person training, and live and recorded webinars. All training's are available at no charge to certified DBE firms. Our goal is to help businesses succeed in the DBE program. We have created a ND DBE webinar channel for you to access our recorded sessions. As we develop more training sessions, they will be added to the channel library.

Check it out! <https://www.gotostage.com/channel/nddot-dbe-training>

Contacts

Civil Rights Division

Ramona Bernard
Director
(701) 328-2576
rbernard@nd.gov

Amy Conklin
DBE Program Administrator
(701) 328-3116
aconklin@nd.gov

DBE Supportive Services Consultant

Project Solutions, Inc.
Denae Johnson
(701) 214-5775
dbe@projectsolutionsinc.com

The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:

- An accessible meeting facility or other accommodation for people with disabilities
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Paula Messmer, Civil Rights Division, NDDOT at 701-328-2978 or civilrights@nd.gov TTY users may use Relay North Dakota at 711 or 1-800-366-6888.



10 Small Business Functions That Can Be Easily Outsourced

By Anita Campbell

More than a third of small businesses currently outsource at least some of their operations. And even more plan on exploring this option in 2019.

Outsourcing describes when a business obtains a product or service from an outside provider, rather than handling it in-house. As a small business, outsourcing allows you to get more done and trust important tasks and processes to professionals, without having to actually grow your full-time team in a significant way. It allows you to keep costs under control, increase efficiency and focus on the parts of your business that you actually enjoy and are good at.

This idea can be helpful in a number of different business areas. Here are some of the top areas where you might consider it.

Accounting

Accounting is one of the most common areas where small businesses choose to outsource. If you're not a financial expert, then it can take a lot of time and skills to learn all the processes and compliance standards your company must meet. However, a skilled accountant can often manage this area for multiple businesses at once. This increases efficiency and saves you money.

Marketing

When it's time to grow your business, an outside marketing firm can help you do it quickly. They can take the ad design, content creation or social media posting off your plate so you can focus on the internal functions of your business. Additionally, these firms are usually filled with professionals who can help you come up with creative ideas and helpful strategies you may not have otherwise had access to.

Sales

Similarly, your company might not have the personnel or expertise to make sales calls or set up funnels and processes geared toward closing deals. By outsourcing to sales firms or professionals,

you can hand those tasks over to skilled individuals who will bring in more business.

IT Management

IT is one of the largest outsourcing industries around. In fact, the global market for outsourced IT services reached \$85.6 billion this year. You can outsource to a managed service provider or work with a firm that offers on-demand assistance to handle any tech issues or initiatives you may have.

Administrative Tasks

Virtual assistants are becoming more and more common, especially for solopreneurs and entrepreneurs who work out of a home office. There are VAs who can handle everything from inbox management and scheduling to social media posting. This is often one of the least expensive ways to outsource, as there are VAs who charge as little as \$10 an hour. However, you'll likely pay between \$30 and \$75 per hour for skilled VAs or those with a particular specialty.

Customer Service

For businesses that deal with customers mainly online or over the phone, you can outsource your customer service strategy to an outside call center or chat service. To do this, you first need to have processes in place and make sure you provide clear instructions to the company that will be dealing directly with your customers.

Manufacturing

Setting up a dedicated manufacturing facility can be quite costly for a small business. That's why so many product sellers choose to outsource this step. You don't necessarily need to offshore this process either. The U.S. still holds about an 18 percent market share in global manufacturing. So, you could potentially find domestic outsourcing partners to keep your operations nearby.

Shipping and Logistics

Additionally, you can actually have your manufacturing facility or a separate drop shipping service handle the shipping and handling of your products directly to customers. This is a popular option for ecommerce sellers that want to really focus on the online and marketing aspects of their business.

Research

Is there something you need to learn about your customers or your industry as a whole? Whether you're thinking about launching a new product or considering expanding into a new market, proper research is key. So, if you don't want to spend days or weeks surveying your target audience or buried under tons of online content, you can outsource this step to a research firm. They should also have access to more resources to bring in especially valuable insights.

Human Resources

Human resources encompasses any tasks in your business related to hiring, onboarding or managing your team. The most common type of outsourcing in this area is to work with a recruiting service to bring in qualified candidates for a new position. However, there are options for outsourcing training, benefits administration, payroll, and time and attendance issues as well.

Advertisements

Newsletter advertisements are due to the Civil Rights Office Fifteen (15) Business days prior to each bid opening by 12:00p (CT):

- **Thursday, February 20, 2020** (for March 6, 2020 Bid Opening)
- **Thursday, April 2, 2020** (for April 17, 2020 Bid Opening)
- **Thursday, April 23, 2020** (for May 8, 2020 Bid Opening)

Submit the required information online at: <https://apps.nd.gov/dot/cr/csi/login.htm>

Quoting opportunities

March 6, 2020 bid opening at 09:30 am

ANDERSON WESTERN, INC. - PO BOX 2319 1707 YEGEN ROAD, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 29, 32, 52, 56 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ANDERSON WESTERN, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@andersonwestern.com or fax your quotes to 701-222-3516. To speak to someone in our office regarding quoting please contact Jeremy Holt at 701-222-3550. Any and all disadvantaged businesses are encouraged to submit a quote. ANDERSON WESTERN, INC. is an Equal Opportunity Employer.

ASPHALT SURFACE TECHNOLOGIES CORPORATION - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 21, 22, 28, 30, 33, 34, 35, 38, 40, 42, 43, 44, 45, 47, 50, 51, 55, 57, 58, 63, 65, 66, 67, 69, 70, 72, 74, 75, 76, 80 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to astechdale@hotmail.com or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

BECHTOLD PAVING INC. - 5140 HWY. 2 E., MINOT, ND 58701, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 15, 29, 32, 39, 41, 52, 56, 61, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and

specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BECHTOLD PAVING INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to bechtoldquotes@minot.com or fax your quotes to 701-839-2367. To speak to someone in our office regarding quoting please contact Clarey Tryhus at 701-852-1634. Any and all disadvantaged businesses are encouraged to submit a quote. BECHTOLD PAVING INC. is an Equal Opportunity Employer.

BITUMINOUS PAVING, INC. - PO BOX 6, ORTONVILLE, MN 56278, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 3, 22, 28, 29, 32, 33, 34, 35, 38, 39, 40, 42, 43, 44, 45, 47, 50, 51, 52, 56, 57, 58, 59, 61, 63, 65, 66, 67, 68, 69, 70, 72, 74, 75, 76, 80, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BITUMINOUS PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to billb@bpimn.com or fax your quotes to 320-273-2120. To speak to someone in our office regarding quoting please contact Bill Bajari at 320-273-2113. Any and all disadvantaged businesses are encouraged to submit a quote. BITUMINOUS PAVING, INC. is an Equal Opportunity Employer.

BORDER STATES PAVING, INC. - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 11, 29, 32, 52, 56, 59, 61, 68, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@borderstatespaving.com or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact Korey Bender at 701-237-4860. Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

CENTRAL SPECIALTIES INC. - 6325 COUNTY ROAD 87 SW, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 10, 29, 32, 39, 41, 46, 52, 56, 59, 61, 68, 81, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@centralspecialties.com. To speak to someone in our office regarding quoting please contact Ryan Minnerath at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES INC. is an Equal Opportunity Employer.

EDLING ELECTRIC, INC. - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 31, 60, 78, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals,

provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to james@edlingelectric.com or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

GLADEN CONSTRUCTION - 40739 U.S. 71, LAPORTE, MN 56461, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 12, 46, 81, 83, 86 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GLADEN CONSTRUCTION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to gohall@gladenconstructioninc.com or fax your quotes to 218-224-2939. To speak to someone in our office regarding quoting please contact Greg Hall at 218-224-2237. Any and all disadvantaged businesses are encouraged to submit a quote. GLADEN CONSTRUCTION is an Equal Opportunity Employer.

GUTHMILLER EARTHMOVING, INCORPORATED - 3903 58 AVE SE, MEDINA, ND 58467, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 12, 46 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GUTHMILLER EARTHMOVING, INCORPORATED will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to bgguth@daktel.com or fax your quotes to 701-486-3544. To speak to someone in our office regarding quoting please contact Brenda or Gene at 701-486-3302. Any and all disadvantaged businesses are encouraged to submit a quote. GUTHMILLER EARTHMOVING, INCORPORATED is an Equal Opportunity Employer.

INDUSTRIAL BUILDERS, INC - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 10, 21, 29, 30, 46, 52, 56, 61, 68, 81, 83, 86 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@industrialbuilders.com. To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC is an Equal Opportunity Employer.

JENSEN ROCK & SAND, INC. - PO BOX 609, MOBRIDGE, SD 57601, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 22 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road,

etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. JENSEN ROCK & SAND, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to jensenquotes@westriv.com or fax your quotes to 605-845-3014. To speak to someone in our office regarding quoting please contact Kyle Jensen at 605-845-7213. Any and all disadvantaged businesses are encouraged to submit a quote. JENSEN ROCK & SAND, INC. is an Equal Opportunity Employer.

KNIFE RIVER CORPORATION - NORTH CENTRAL - 3303 ROCK ISLAND PLACE, BISMARCK, ND 58504, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 52, 56 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER CORPORATION - NORTH CENTRAL will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to KRWND.Subquotes@kniferiver.com or fax your quotes to 701-774-2127. To speak to someone in our office regarding quoting please contact Cody Bennett at 701-774-2066 extension 3755. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER CORPORATION - NORTH CENTRAL is an Equal Opportunity Employer.

KNIFE RIVER MATERIALS - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 29, 32, 41, 46, 61, 68, 81, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@kniferiver.com or fax your quotes to 855-225-5264. To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

MARK SAND & GRAVEL CO. - PO BOX 458, FERGUS FALLS, MN 56538, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 32, 61, 68, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARK SAND & GRAVEL CO. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to estimator@marksandgravel.com or fax your quotes to 218-736-2647. To speak to someone in our office regarding quoting please contact JUSTIN RODEMAN at 218-736-7523. Any and all disadvantaged businesses are encouraged to submit a quote. MARK SAND & GRAVEL CO. is an Equal Opportunity Employer.

MAYO CONSTRUCTION COMPANY, INC. - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 15, 21, 29, 30, 32, 34, 39, 41, 52, 55, 56, 57, 59, 61, 68, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.)

method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@mayoconst.com or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Greg Mayo at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

MIDWEST CONTRACTING, LLC - 2948 271ST AVENUE, MARSHALL, MN 56258, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 46 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MIDWEST CONTRACTING, LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@midwestcontracting.net or fax your quotes to 507-537-0621. To speak to someone in our office regarding quoting please contact William Otto at 507-537-1004. Any and all disadvantaged businesses are encouraged to submit a quote. MIDWEST CONTRACTING, LLC is an Equal Opportunity Employer.

MORRIS SEALCOAT & TRUCKING INC - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 22, 28, 33, 35, 38, 40, 42, 43, 44, 45, 47, 50, 51, 58, 63, 65, 66, 67, 69, 70, 72, 74, 75, 76, 80 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to sealcoat@hometownsolutions.net or fax your quotes to 320-589-4890. To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

NORTHERN IMPROVEMENT COMPANY - 4000 12TH AVENUE NORTH, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 10, 29, 56, 57, 58 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to subquotes@nicnd.com. To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

OPP CONSTRUCTION LLC - PO BOX 13530, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 81 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour,

etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to gregopp@oppconstruction.com. To speak to someone in our office regarding quoting please contact Greg Opp at 701-775-3322. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION LLC is an Equal Opportunity Employer.

R.J. ZAVORAL & SONS, INC. - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 32, 41, 61, 68, 81, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to SUBQUOTES@RJZAVORAL.COM or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

SCHERBENSKE INC. - 2511 17TH STR SE, JAMESTOWN, ND 58401, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 46 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SCHERBENSKE INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to estimating@scherbenskeinc.com or fax your quotes to 701-252-1809. To speak to someone in our office regarding quoting please contact Pam Szarkowski at 701-252-8608 extension 108. Any and all disadvantaged businesses are encouraged to submit a quote. SCHERBENSKE INC. is an Equal Opportunity Employer.

STRATA CORPORATION - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 10, 11, 15, 31, 32, 39, 41, 46, 60, 61, 68, 78, 83 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to quotes@stratacorporation.com. To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

SWINGEN CONSTRUCTION COMPANY - BOX 13456, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 10, 81, 86 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SWINGEN CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to jason.odegard@swingenconstruction.com.

[com](#) or fax your quotes to 701-775-7631. To speak to someone in our office regarding quoting please contact Jason Odegard at 701-775-5359. Any and all disadvantaged businesses are encouraged to submit a quote. SWINGEN CONSTRUCTION COMPANY is an Equal Opportunity Employer.

TI-ZACK CONCRETE, INC. - 39352 221ST AVE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 11 for the March 6, 2020 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to Estimating@TiZack.com. To speak to someone in our office regarding quoting please contact Chris Hartwig at 952-460-0023. Any and all disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, INC. is an Equal Opportunity Employer.



Upcoming Events

Feb-
Apr

2020 OSHA 10-hour Training

AGC of ND is offering several dates for the OSHA 10-hour Training / You must register at least 1 week in advance. Training sessions offered free of charge.

[Learn more >](#)

Feb
24-27

ND Safety Council's 47th Annual Safety & Health Conference

February 24-27, 2020
Bismarck Event Center, Bismarck ND

[Learn more >](#)

Mar
10

Business Builders Workshop: Simple Steps to Choosing the Right Financing

Tuesday, March 10, 2020, 3:30pm-5pm
UND Center for Innovation, Grand Forks, ND

[Learn more >](#)

Mar
10

ACTIVATE Women: Leadership (Fargo & Minot)

Tuesday March 10, 2020, 11:45am-1:15pm
Dakota Business Lending, Fargo ND
Prairie Sky Breads, Minot ND

[Learn more >](#)

Mar
12

2020 Women's Business Conference

Thursday, March 12, 2020
8:30am - 3:45pm
University of Jamestown, Jamestown, ND

[Learn more >](#)

Welcome new DBEs!

Aura Fabricators, Inc.

Dalton, MN

www.aurafabricators.com

JOIN US FOR A NDDOT DBE BUSINESS TRAINING EVENT

Join us for a FREE training to all certified DBE contractors covering the topics of Developing Your Budget, Workforce Development Strategies, and Submitting Certified Payrolls Accurately and Timely.

NDDOT Civil Rights personnel will also be discussing upcoming projects and answer any questions.

WHEN

Monday, March 23, 2020
9:00 AM – 3:00 PM CST

WHERE

NDDOT Central Office
608 East Boulevard Ave
Bismarck, ND 58505

Complementary lunch will be provided.

In-Person or Online live webinar option available, registration required.

**For more information contact Denae Johnson at
(701) 214-5775 or Denae.Johnson@projectsolutionsinc.com**

Register online for in-person or online webinar at:
<https://nddot-dbe-training-march.eventbrite.com>



Business Builders

BISMARCK



CTB

ALL EVENTS HELD AT:

2720 East Broadway, Bismarck | (701) 223-0707

February 25, 2020

7:30 - 9:00am

Cybersecurity Basics

Cyber attacks are a growing threat for small businesses and the U.S. economy. According to the FBI's Internet Crime Report, the cost of cybercrimes reached \$2.7 billion in 2018 alone.

Small businesses are attractive targets because they have information that cybercriminals want, and they typically lack the security infrastructure of larger businesses. Join us as Scott McCarthy shares ways small business owners can be more prepared and protect themselves and their business from cybercriminals.

Registration: <https://bit.ly/2GnnF9r>**March 24, 2020**

7:30 - 9:00am

Legal Considerations for Your New Business

Learn how to protect your business and its assets, whether your assets are people, equipment or ideas. This workshop covers topics such as entity formation (should I be an LLC or a Corporation?), intellectual property (do I need a trademark or patent?), and contract considerations (should I have a lawyer review this?).

Attorney Tyler Gludt overviews legal considerations for you and your new business. This presentation will be an open discussion. Questions are welcome at any time during the presentation

Registration: <https://bit.ly/2TH8UGd>**April 28, 2020**

7:30 - 9:00am

Networking for Business

Networking has never been easier or more convenient than it is now. With a simple click you now have a "friend" or follower. This is why being authentic when you network is more important than ever.

In this workshop, Bill Dean will help us master the BOND method to make your networking encounters meaningful and memorable.

Registration: <https://bit.ly/2wp3iH3>

Monthly workshops provided by:



In events of this nature, views and opinions that are not necessarily those of the SBA may be expressed. SBA's cooperation does not constitute or imply endorsement of any opinions, products and/or services. All of the SBA's programs and services are provided to the public on a nondiscriminatory basis. Reasonable arrangements for persons with disabilities will be made, if requested at least two weeks in advance. Contact 701.223.0707/info@ctbnd.com

Training Resources



**North Dakota Procurement
Technical Assistance Center**
www.ndptac.org



**North Dakota District
SBA Office**
www.sba.gov/offices/district/nd/fargo



**North Dakota Local Technical
Assistance Program**
www.ndltap.org



**Center for Technology
& Business**
[www.trainingnd.com/
technology-training](http://www.trainingnd.com/technology-training)



SBA online training courses
www.sba.gov/learning-center



**Transportation Learning
Network**
www.translearning.org



**ND Small Business
Development Centers**
www.ndsbdc.org



**Veterans Business Outreach
Center of the Dakotas**
www.und.edu/dakotasvboc/